

# Create a commitment chart

<b>Key Players</b>	<b>No Commitment</b>	<b>Let it Happen</b>	<b>Help it Happen</b>	<b>Make it Happen</b>

# Steps in Creating Chart

- List the names of all whose commitment is absolutely essential.
- For each, place an **O** in the box that indicates the minimum commitment you must have for the change to occur.
- Study each as they are *now* and, using your best judgment, put an **X** in the box that represents their *present* degree of commitment.
- Where the **X** and **O** are in the same box, circle them and breathe a sign of relief: no work to do to get the necessary commitment.
- Where the **X** and **O** are not in the same box, draw an arrow connecting them. This gives you a map of the work to be done (though not how to do it) to get the necessary commitment.