

ELECTION REPORT

November 3, 2010



GREATER CLEVELAND
partnership



COSE
COUNCIL OF SMALLER ENTERPRISES

Ohio Governor

Following a tough race, the heavy lifting begins now for Governor-elect Kasich

The tough part starts today for Ohio Governor-elect John Kasich.

Kasich, 58, ousted Democratic Gov. Ted Strickland following a brutal, costly campaign.

Ohio's business community can find reason to be encouraged by Kasich's campaign vows that include no new taxes. Taxes, the governor-elect says, are "strangling businesses."

He has also pledged to "reduce state government spending so we can reduce taxes and revive Ohio's economy."

But the need for results will now rapidly eclipse the fast-fading campaign rhetoric. The incoming gover-

nor will have little time to catch his breath, due in large part to Ohio's significant, looming budget deficit. Kasich is going to have to somehow find money to plug a budget hole estimated to be \$8 billion deep. And, though he has unveiled few specifics, he has repeatedly said that he will balance the budget and create jobs without raising taxes. The \$8 billion budget deficit is significant enough to potentially cause a new, unwelcome level of angst and disruption at the Statehouse.

"This is by far the most difficult budget dilemma we have faced in decades, perhaps since the Depression," notes one former gubernatorial advisor. "No one will be spared the pain that will result from resolving this problem. Any action

is likely to provoke howls from constituencies most directly affected."

Kasich gave little indication during the campaign about how he will specifically deal with the budget woes, choosing instead to paint Strickland as unable to solve the state's fiscal problems and to repeat his own general anti-tax, anti-spending messages. During the early stages of the campaign, Kasich went so far as to talk about eliminating the state's income tax. He has not recently revisited that topic.

See Kasich page 3



Governor-elect
John Kasich

Cuyahoga County

Fitzgerald is Cuyahoga County's First Executive

At a time when many Democrat candidates across the country took a political drubbing, Cuyahoga County still proved to be an impossible prize for Republican county executive candidate Matt Dolan.



Ed Fitzgerald

In a race that many astute local political observers had refused to predict, Lakewood Mayor Ed Fitzgerald emerged as the winner over Dolan in a race that was not as close as the pundits expected. Despite swirling voter angst with the Democratic Party because of the local corruption scandal, Fitzgerald was pushed across the finish line in part by Cuyahoga County's political composition and history.

A former FBI agent, Fitzgerald also was a staff member to former Congressman Ed Feighan, an assistant county prosecutor and a city councilman before being elected mayor

See County page 4

Federal Races

Republicans win big in U.S. House; Democrats retain Senate control

Ohio gets a new GOP senator; John Boehner likely Speaker of the House

The anti-incumbent tidal wave that was predicted for the federal elections came to fruition last night when Republicans won elections across the country as well as here in Ohio. Several significant indicators that were showing up in pre-election polls held up on Election Day. The right track /wrong track,

the generic ballot, and the President's approval rating all pointed to a tough day for incumbents, which would mean a good day for Republicans. And to the surprise of nobody, exit polling data indicated the sour economy and high unemployment was the underlying cause of all of these numbers.

Ohio was once again ground zero for the election and the results here were representative of what happened nationwide. Having to defend votes on health care, energy and spending, five Democratic incumbents in Ohio were defeated - paving the way for a Republican

See Federal page 11

Inside

- ★ Republicans regain control of Ohio Legislature
- ★ Many new faces to Ohio's Congressional Delegation
- ★ DeWine, Husted, Yost, Mandel win statewide offices
- ★ GCP offers its perspective on 2010 elections



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2010 Election Highlights

Governor

- ★ John Kasich (R) unseats Gov. Ted Strickland (D)

U.S. Senate

- ★ Republican Rob Portman is Ohio's new U.S. Senator and top over vote-getter in all statewide races

Cuyahoga County Executive

- ★ Democrat Ed Fitzgerald trounces Republican Matt Dolan

Cuyahoga County Council

- ★ A mixture of political veterans, newcomers, Republicans and Democrats

Ohio Congressional Races

- ★ Ohio delegation becomes more Republican

Ohio Attorney General

- ★ Former U.S. Sen. Mike Dewine ousts Democrat Richard Cordray

Ohio Secretary of State

- ★ Republican Jon Husted cruises to victory

Ohio State Auditor

- ★ GOP prosecutor Dave Yost wins

Ohio Treasurer

- ★ Northeast Ohio's Josh Mandel elected

Ohio General Assembly

- ★ GOP reclaims Ohio House



Kasich from page 1

While Strickland has relied upon organized labor as a political ally – including tens of thousands of current and retired state workers – Kasich will enjoy the budget-cutting freedom of not being as tied to the public employees unions. Employee costs are a huge expense for the state. Kasich at one point during the campaign discussed privatizing the Ohio Department of Development as a possible way to reduce costs.



Lt. Governor-elect
Mary Taylor

This new, privatized entity – which Kasich has dubbed JobsOhio – would have a board of directors consisting of CEOs.

“The increased accountability of a private corporation will produce better results,” Kasich has said.

Kasich, who grew up in a gritty Pittsburgh suburb, will need to prepare for significant political street fighting if he tries to privatize or otherwise radically reorganize/downsize such entrenched state bureaucracies. It won't come easy.

While it is standard stump posturing for political challengers to tell the masses about the need to eliminate waste in government, it is much tougher to actually wade into it and start chopping away. “They won't be able to do all of this through simply by eliminating inefficiencies,” says another former gubernatorial advisor. “You can't cut \$8 billion without going into primary and secondary educa-

tion and higher education. He (Kasich) has pledged no new taxes.”

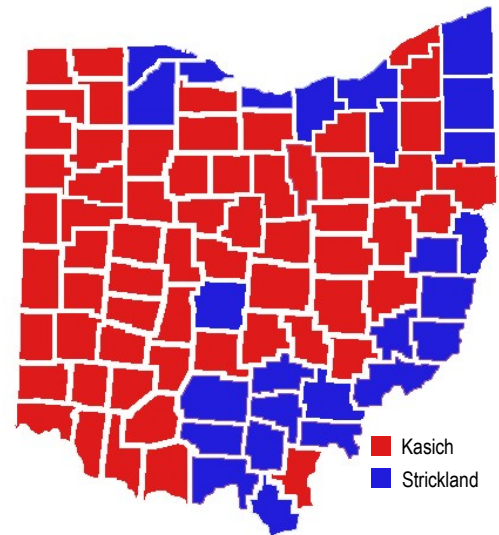
Others agree that state education spending will almost certainly be in Kasich's budget-cutting crosshairs. And some think the state's local government funds – which subsidize operations of Ohio's cities, towns and villages – may also be destined for the chopping block. Kasich hasn't said.

The Greater Cleveland Partnership this year joined with eight other Ohio chambers of commerce to draft a detailed study that outlines numerous steps Ohio's state government can take to cut costs and implement long-overdue efficiencies. This non-partisan review offers specific budget cutting steps as well as long term processes that are designed to streamline government. The study – which took months to conduct - will be released later this month. We have already reached out to the Governor-elect and his key advisors to brief them on this important work and to help explore ways to implement the recommendations.

Ohio has been mired in tough economic times for decades, due in large part to an economy that is in transition after losing thousands of good-paying manufacturing jobs. Governor-elect Kasich has pledged to restart Ohio's economic engine and, with it, create more jobs while at the same time solving the state's budget woes. It's a tough assignment, especially given the public's demand for quick results.

The new Republican governor will have the benefit of a GOP-controlled state legislature. At the federal level, fellow Ohio Republican John Boehner will become the new and powerful speaker of the

County by county Breakdown



U.S. House of Representatives. Boehner and Kasich served together in Congress as members of the Ohio delegation for 10 years. While this is helpful for Kasich, don't look for Boehner to flood Ohio with federal money at the same time he is preaching the need for reduced federal spending.

John Kasich fought a tough campaign and won. Ohio needs help. It may prove that this blunt son of a mailman who may have some unconventional and dynamic ideas is the state's best chance to deliver it from its economic morass.

Looking Beyond 2010: Reapportionment

Republican Victories Define Ohio's Political Landscape for a Decade

The focus of this year's election has been on the impact it will have on the immediate political agenda. Republican victories in Columbus and Washington will likely have a dramatic influence on state and federal budget and policy discussions.

But also important in Ohio is the significance these victories will have on the state's political landscape for the next decade. As a result of the 2010 elections, the Republicans will have the ability to determine the boundaries of the state's legislative districts. This means the resulting districts will in many cases favor Republican representation at both the state and federal levels for another 10 years.

GOP victories in the contests for Governor, Secretary of State, and

Auditor guarantee Republican control of the Ohio Apportionment Board, which redraws Ohio's state House and Senate districts at the beginning of each decade. As the old adage goes, *the party that controls the pen controls the state legislature*. For the last several decades, the party that has controlled the Apportionment Board has dominated the Ohio Legislature. Republicans will now redraw Ohio's legislative lines to accommodate population shifts and have the ability to assist in the control of the Ohio House and Senate for the next 10 years.

The Apportionment Board is comprised of five members: Governor, Auditor, Secretary of State and a Republican and Democrat representative from the Ohio General Assem-

ble. The Apportionment Board will meet in 2011 and draw new state legislative lines prior to the 2012 primary elections.

While the Apportionment Board draws state legislative districts, the General Assembly and Governor decide on Ohio's congressional district lines. As a result of the 2010 census, which showed that Ohio's population growth has not kept pace with the rest of the country, Ohio will likely have two fewer representatives in Congress. Therefore, the General Assembly and Governor have to enact legislation prior to the 2012 primary designating Ohio's 16 Congressional districts.

Since the Republicans control all three entities, they now will draw the

new Congressional Districts. That will allow Republicans to consolidate Democrat districts and strengthen existing Republican members' districts.

Given state population shifts, Northeast Ohio will almost certainly lose a district. Republican leaders are likely to look at consolidating Democrat districts in Northeast Ohio. If Ohio loses two seats, the Republicans will now have the power to redraw state Congressional lines and ensure these are both Democrat losses. And it virtually ensures that one of the three Democrats in Northeast Ohio will not be in Congress after the 2012 election.



County from page 1

of Lakewood. In addition to proposing the creation of a \$100 million development fund to seed business growth and attraction, Fitzgerald ran on a platform of restoring integrity to Cuyahoga County government.

But Fitzgerald hit a significant speed bump on what was an already challenging course when he was mentioned in the wide-ranging federal indictment of existing county officials. Many believe that Fitzgerald – who has not been implicated in the probe – did nothing wrong and did little more than take a phone call from embattled Democrat County Commissioner Jimmy Dimora. But Fitzgerald nonetheless got sullied in the process, and Dolan won the prized *Plain Dealer* endorsement.

Republicans have at times figured out how to win Cuyahoga County. Virgil Brown, an African-American, took votes from the historically Democrat black community in greater Cleveland. Jim Petro carefully built a base in the county's West Shore area as a moderate, approachable Republican. And the grand master at winning Republican votes in Cuyahoga County – George Voinovich – mixed moderate politics, a fatherly demeanor and a tremendous ethnic appeal that attracted not only Republicans but Independents and conservative Democrats.

But Brown, Petro and Voinovich were notable GOP exceptions to the Democratic rule in Cuyahoga County, where sheer numbers are stacked against Republican countywide candidates. There has also been a significant demographic shift in Cuyahoga County since Petro was elected with a large number of Republicans moving out of the county.

Other factors may have contributed to Fitzgerald's win. Certainly, the 20 percent of the total votes that went to the two most significant independent candidates – Ken Lanci and Tim McCormack could have siphoned away enough votes that would have meant a win for Dolan. Lanci, a wealthy businessman, used his checkbook to make a name for himself among voters and likely stole votes from Dolan. Lanci aired radio spots in the waning hours of the campaign calling Dolan out for having only recently moved to Cuyahoga County.

Conventional wisdom would suggest that McCormack, a maverick former County officeholder, would draw votes from fellow Irish Democrat Fitzgerald. But, moderate and conservative Democrats (known in past years as “Reagan Democrats”) who were dissatisfied with their party due to the corruption probe and may have crossed party lines to vote for Dolan may instead have cast their ballots for McCormack.

In the end, the numbers were there for Fitzgerald. Reading the tea leaves via early voting showed that significantly more ballots were being returned from Democrat-trending cities. Nearly 200,000 of the 414,929 votes cast in Cuyahoga County were vote-by-mail.

Of the mail ballots returned, about 60% were from registered democrats, 25% from republicans and 15% from independents. Independents comprise 52% of the county's registered voters. Roughly one-third of the county's 371,185 registered Democrats voted by mail as did nearly half of the 105,657 registered Republicans.

Despite significant statewide races and the opportunity to vote for new County leadership, turnout was only 42 percent, slightly below the turnout for the last governor's race in 2006.

One political consultant noted that Fitzgerald will have to be sensitive to the internal constituencies of the Democrat Party.

“He survived the Republican storm and that means the Democrats are his most important constituency,” he said. “He will be less beholden to the business community.”

But Fitzgerald does have a track record in both being business-friendly and making tough and unpopular decisions. As a Lakewood City Councilman, he supported a redevelopment project – also backed by the Greater Cleveland Partnership -- that would have meant eminent domain for 15 homeowners to turn 20 acres of the west end of Lakewood into a mixed-use development project. He and other proponents argued that the project would have improved the long-term financial health of Lakewood..

The controversial project ultimately

lead, in part, to the demise of its then mayor. Fitzgerald was willing to take the political hit for what he viewed as the betterment of his community, and obviously he survived.

When Fitzgerald became mayor, he cut payroll by 27% and restructured Lakewood government to be more efficient – experience he says translates well to his new role as county executive.

“There's a chance that the first county executive will be unpopular because of tough decisions that are needed,” he said, adding that if that meant he was not reelected in four years, he accepted it.

“We will have to take some risks and be willing to say goodbye to some county employees,” Fitzgerald said, adding that some consolidation will be required and that no departments would be sacred cows when it comes to cuts and scrutiny.

Fitzgerald said that his new role would include ensuring that resources for economic development exist, suggesting a Third Frontier-like program. Fitzgerald's Fourth Frontier would establish a \$100 million economic development fund through the issuance of bonds for example, to spur business growth.

Fitzgerald will also have the support of labor unions, which could make regionalizing some city services more difficult. Countywide initiatives would require collaboration among governments and intergovernmental agreements – which are difficult to negotiate with labor unions as consolidation could lead to job redundancies and cuts.

He has said he supports regional initiatives and plans to hire a director of regional collaboration that would identify opportunities for shared services.

Fitzgerald previously opposed the conversion of county government to the executive/county form he will now lead. He said he opposed Issue 6 not because he believed in the commissioner system, but rather because he felt strongly about a public charter review process and he had concerns that the charter did not have enough checks and balances on the county executive and council.

Looking ahead, one key challenge for Fitzgerald and the new county council will be preventing the balkanization of Cuyahoga County, which is being split into 11 districts. Together they will be laying a whole new framework for local government. Its culture and precedent will be driven by Fitzgerald and the new council president, and the dynamics between the two remain to be seen.

The new County Council is comprised of a mix of political newcomers, rising stars and career legislators. Three of the seats were won by Republican candidates. Five of the council members were elected to a four-year term. The remainder have an initial two year term and will be up for reelection to a four-year term in 2012. The council members will earn \$45,000 annually with the council president earning \$55,000.

Longtime legislator Dale Miller, retired municipal court judge C. Ellen Connally and Parma Council President Chuck Germana are said to be the leading candidates for council president.

Several of the new council members bring with them business expertise and perspective.

The body also presents an opportunity for rising stars like Julian Rogers to elevate their local political profiles.

In January, the form of government that has been used to run Cuyahoga County for 200 years will be retired. It's a new day, and an excellent opportunity for the county to become a leaner, more efficient government that places a special emphasis upon the growth of businesses and job creation.

Final Results	
Fitzgerald	45%
Dolan	31%





Council Districts 2, 4, 6, 8 and 10 are elected to two-year terms and will be up for reelection to a four year term in 2012. The other Districts are four-year terms.



DISTRICT 1: Bay Village, Fairview Park, North Olmsted, Rocky River, Westlake and most of Olmsted Township

DAVID GREENSPAN (R-Westlake) – 55%
Nicole Daily Jones (D-North Olmsted) - 41%

David Greenspan, a Republican Westlake consultant who was once a Georgia municipal councilman, won the four-year term for this west side suburban district. He beat his PD-endorsed challenger, Nicole Dailey Jones, a North Olmsted councilwoman.



DISTRICT 2: Brook Park, Lakewood and Cleveland Wards 18 and 19

DALE MILLER (D-Cleveland) – 59%
John Zappala (R-Lakewood) – 31%

The race for the 2nd District saw long-time legislator Dale Miller easily defeat his Republican challenger John Zappala and two independent contenders in this heavily Democratic district. Miller, a former state representative and Cleveland city councilman, was one of the first politicians to publicly support Issue 6 – the ballot issue that called for the creation of the new, county executive/county council form of government. He has made an aggressive play for the Council presidency.



DISTRICT 3: Cleveland Wards 13, 14, 15, 16 and 17.

DAN BRADY (D-Cleveland) – 68%
Patty Gascoyne (R-Cleveland) – 24%

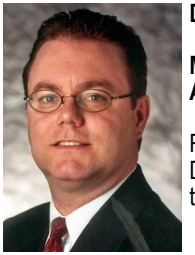
After a close race in the primary against Chris Ronayne, Cleveland Democrat Dan Brady coasted to victory over his Republican and Green party challengers, Patty Gascoyne and Alan Crossman respectively. The former Cleveland Councilman and state legislator enjoyed insurmountable name recognition in the western and southern Cleveland district race.



DISTRICT 4: Brooklyn, Parma, Parma Heights, Seven Hills and the village of Linndale

CHARLES GERMANA (D-Parma) – 55%
Pete Draganic (R-Seven Hills) – 45%

Parma City Council President Charles Germana Democrat, beat contractor and Republican Seven Hills City Councilman Pete Draganic in one of only two county council races with only two candidates. Germana has enjoyed sustained support by *The Plain Dealer*, which said: "As Parma's City Council president since 1992, he's been neither a rubber stamp nor an obstructionist through three very different mayoral administrations." Germana may also be a contender for the council presidency.



DISTRICT 5: Olmsted Falls, Berea, Middleburg Heights, Strongsville, North Royalton and part of Olmsted Township

MICHAEL GALLAGHER (R-Strongsville) – 59%
Ann Marie Donegan (D-Olmsted Falls) – 41%

Republican Michael Gallagher put forth a strong and ultimately successful attempt to win this hotly contested seat over Democrat Ann Marie Donegan. Gallagher, president of the Strongsville City Council, beat Donegan, an Olmsted Falls city council member. This race was considered a toss-up and one the Republicans focused upon winning.



DISTRICT 6: Brecksville, Broadview Heights, Highland Heights, Independence, Mayfield Heights, Pepper Pike and Solon, and the villages of Bentleyville, Brooklyn Heights, Chagrin Falls, Cuyahoga Heights, Gates Mills, Glenwillow, Hunting Valley, Mayfield, Moreland Hills, Newburgh Heights, Oakwood, Valley View and Walton Hills and Chagrin Falls Township

JACK SCHRON (R-CHAGRIN FALLS) – 60%
Frederick I. Taft (D-Pepper Pike) – 40%

Republican Jack Schron of Chagrin Falls beat Pepper Pike attorney Frederick I. Taft. Schron is president of Jergens Inc., a tooling and fixtures company, and a former Chagrin Falls school board member. He touts his knowledge of economic development and urban investment. He transformed an abandoned lot in the Collinwood Yards in Cleveland into the new headquarters for Jergens' manufacturing and office headquarters.

Continued next page



DISTRICT 7: Cleveland Wards 3, 7, 8, 9, and 12

YVONNE M. CONWELL (D-Cleveland) – 77%
Phyllis Lucia Crespo (R-Cleveland) –13%

Glenville Democrat Yvonne M. Conwell prevailed with a win in this four-way race that included Phyllis Lucia Crespo , a Republican lawyer who ran an energetic campaign and Independent Jeff Kipp, a nonprofit executive who won *The Plain Dealer* endorsement. Conwell, who had an unbeatable political name in these Cleveland neighborhoods, is a public outreach supervisor for the Cuyahoga County Recorder’s Office.



DISTRICT 8: Cleveland Wards 2, 5 and 6 and the cities of Garfield Heights and Maple Heights

PERNEL JONES, JR. (D-Cleveland) – 82%
Andrew Plavny (R-Garfield Heights) – 13%

Democrat **PERNEL JONES, JR.**, a funeral director, prevailed in this heavily democratic district against Republican Andrew Plavny of Garfield Heights and former controversial school board member and political gadfly Gerald Henley (who registered as an independent) of Cleveland. Jones brings to County Council the perspective of a small business operator.



DISTRICT 9: Bedford, Bedford Heights, Cleveland Wards 1 and 4, Shaker Heights and Warrensville Heights, and the villages of Highland Hills, North Randall, Orange and Woodmere.

C. ELLEN CONNALLY (D-Cleveland) – 84%

No surprise that Democrat and retired municipal court judge C. Ellen Connally of Cleveland emerged the victor in this district race taking of the vote over Independents James Brady of Shaker Heights and Laverne Jones Gore who registered as an Independent. Connally could be a candidate for the Council Presidency.



DISTRICT 10: Cleveland Heights, East Cleveland, Bratenahl and Cleveland Wards 10 and 11

JULIAN ROGERS (D-Cleveland Heights) – 85%
Matt Brakey (R-Cleveland Heights) – 10%

Political upstart Julian Rogers of Cleveland Heights won handily after emerging from a competitive field in the Democratic primary. Rogers had earlier been an unsuccessful candidate for state representative. Rogers beat Republican Matt Brakey of Cleveland Heights and Independent Michael Troy Watson of Cleveland.



DISTRICT 11: Beachwood, Euclid, Lyndhurst, Richmond Heights, South Euclid and University Heights.

SUNNY M. SIMON (D-South Euclid) -68%
Kathryn Gambatese (R-Richmond Heights) – 28%

Democrat and South Euclid councilwoman Sunny M. Simon, a family law attorney, beat former longtime Richmond Heights councilwoman Kathryn Gambatese.

GCP Proud To Help Lead Way For County Reform



Joe Roman
President & CEO,
Greater Cleveland
Partnership

Last November, the voters of Cuyahoga County overwhelmingly approved Issue 6, which ushered in a new form of county government set to begin in January 2011. Last night, we elected our first

County Executive and a team of eleven County Council members. Our hearty congratulations to Ed Fitzgerald on his successful campaign and to our new council members. The job ahead for these individuals is immense and without precedent. But before the challenges of the day consume our attention, let's take a moment to celebrate this moment. It is, in fact, historic.

The Greater Cleveland Partnership is proud to have been a part of the campaign that led to this moment. Not many years ago, it was unimaginable to think that we could transform the form of county government that had been in place for more than a century. But we did. And many of you were instrumental in that effort. Whether participating in the Issue 6 campaign, working on the transition teams that are creating an action plan for the new administration or simply being a part of the discussions that have brought us to this moment, our members have been the heart and soul of this effort. It's been quite a journey and we should

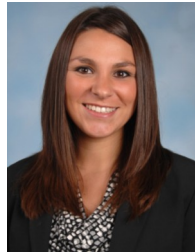
all appreciate the significance of these elections. Many years from now, we will look back on these days as watershed moments. So, we thank you for your support and participation.

These are not the only election results certain to change our world. In a national wave that spoke loudly about voter unrest and frustration, the political environment in Columbus and Washington, D.C. has changed overnight.

As you'll see in this report, the majorities in Washington and Columbus have shifted. Leadership positions and committee assignments will feature new names, some of them familiar and others new to us. What has not changed is the public policy agenda that is at the core of our mission. It's about jobs and the economy and we will continue to advocate for legislation and regulation that supports the Northeast Ohio business community. Our cities, our Great Lakes, taxes, regulation, NASA Glenn, health care, advanced technology and energy will remain our focus. With your help, the days ahead will be productive.

But before all of this becomes part of our daily "to do" list, take a moment to congratulate yourselves and reflect upon this moment. And don't forget to stop by our 2010 Public Officials Reception on November 19 and celebrate with your colleagues and many of the folks that will be our leaders in Cuyahoga County, Columbus and Washington. I'll see you there.

Small Business Focal Points for 2011-2012



Brynn Allio
Director, Government
Relations, COSE

Not surprisingly, the past few months have been saturated with political ads talking about the important role small business plays in the success of the economy. And they should. After all, small businesses make up 99.7 percent of all employer firms,

employ half of all private sector employees, and are responsible for generating 65 percent of the net new jobs over the past 17 years. While it's always nice to get the attention during campaign season, the reality is that the post-election needs of small business will likely move from a key talking point to a distant memory when policy is actually created.

We hope this time will be different and COSE looks forward to working with legislators to make that happen on several key policy fronts.

Health Care: Going into the election it was clear that health care was a key issue. Some candidates supported health care reform and others did not. What is evident, however, is that the new political landscape will play an important role in the interpretation, implementation, and or modification of health care reform throughout the next few years. Because most of the main provisions do not go into effect until 2014, legislators and agencies at the state and federal level will now play a key role in defining the legislation, rules, and regulations that will govern the way health insurance is offered and purchased in the coming years.

From our perspective, COSE encourages legislators and agencies on the state and federal levels to utilize this implementation period to develop a

structure that fosters a competitive health insurance market, reduces the cost of health insurance, and provides small businesses and individuals with the assistance they need to shop for the plan that best suits them and their families. COSE will continue to be actively involved in the implementation process at the state and federal level and is committed to continuing to advocate for the unique and specific needs of small business.

Energy: While energy wasn't a key talking point on all campaigns, small business owners have a lot to say about rising energy costs and their impact on business operations. In the coming years, small business will be looking to legislators for assistance in predicting, managing, and saving on their energy costs. COSE recognizes this as a main issue and remains committed to working with legislators to provide small business owners with information and financial resources that make it easier for small business owners to forecast and save on their energy bills.

Access to Capital: The campaign season has made it evident that jobs and the economy are a top priority for the newly elected. In order for the economy to improve, however, small business owners must have access to the capital they need to feel secure in growing their business, creating jobs, and contributing to the economic growth of the state and country. COSE plans to work with legislators on initiatives including protecting small business owners from unfair credit card races, continuing SBA loan guarantees, and streamlining the process and paperwork associated with obtaining an SBA loan.

In addition to these areas, COSE is also focused on advocating for small business in the areas of regulatory reform, taxation, human resources, and workers' compensation.

GCP Eager to Continue Public-Private Partnership to Create Jobs

Elections have consequences. We've all heard that before and it means different things to different audiences. But this year, as we face dramatic changes at the local, state and federal levels of government, that political maxim takes on even more weight than usual.

The Greater Cleveland Partnership is in the process of developing our 2011-2012 Public Policy Agenda and the results of these elections will affect our ability to accomplish our goals. It's not so much a matter of which party con-



Carol Caruso
Senior Vice President,
Advocacy, Greater
Cleveland Partnership

trols Congress and the Ohio General Assembly. What's more important is which policy priorities make their way to the top of the list. It's also a matter of our relationships with lawmakers. The more experi-

enced a legislator, the more likely it is that he or she will be appointed to key

committees and positions within their caucuses. And whichever party controls the majority also controls the chairmanship of committees. As lawmakers with whom we have developed strong relationships land in these key positions, our ability to advance our issues for the benefit of greater Cleveland is strengthened.

Our public policy agenda aligns with the GCP's *strategic plan*. Among other areas of focus over the next two years our public policy goals will include issues that help grow our economy and

create jobs. Education, technology, the Great Lakes, NASA Glenn, and finding solutions to the state's fiscal problems are a few of the issues that will receive the attention of GCP staff and members. The 2011-2012 Public Policy Agenda will be published in February 2012. The GCP Government Affairs Council, Executive Committee and Board of Directors will all take an active role in developing priorities. All GCP members are encouraged to offer input as well. Questions may be directed to Carol Caruso at CCaruso@gcpartnership.com.



Power within Ohio General Assembly Now Rests with GOP

Next year, the Ohio General Assembly will be struggling to deal with a projected \$8 billion budget deficit. Unlike budget battles over the last four years, one party (Republicans) will control both legislative chambers and the Governor's Office, and will, therefore, drive the budget debates.

In addition to new leaders in both Chambers, the Ohio General Assembly will see a host of new faces. Due to retirements and "term limited" legislators, there were 25 open seats in the House and 9 open seats in the Senate. With all the incumbents defeated last night, more than one third of the legislators will be freshmen.



Speaker Armond Budish (D-Beachwood) is expected to be replaced with another Northeast Ohio representative, Bill Batchelder, a Republican from Medina. Batchelder previously served in the Ohio House for more than 30 years and returned home to serve as a Common Pleas and Appellate Court judge. In 2006, Batchelder was once again elected to the House and has served as Minority Leader for the last two years. He is a fiscal conservative and is generally considered one of the brightest members of the Ohio General Assembly.

State Representative Bill Batchelder

With this shift in the majority, all the House committee chairmanships will go to Republicans. Given the fact that Northeast Ohio has a large number of Democrat members and fewer Republicans, our region will not be as well represented in key committee chairmanships. Ron Amstutz (R-Wooster), however, is likely to serve as the chair of the influential House Finance Committee. Rep. Nan Baker of Westlake will likely chair the Economic Development Committee.

The Republican-controlled House obviously will be far more conservative. Many of the newly elected Republicans ran on an anti-tax, business-focused agenda.

Expect the House to be far more aggressive on government reform issues at both the state and local levels. As part of the budget process, Republicans are more likely to embrace government reform initiatives.



The Senate has been under Republican control since 1984. The Republicans now have their largest majority in modern time with 23 of 33 members. Senator Tom Niehaus (R-New Richmond) will likely be the next Senate President replacing term-limited Bill Harris (R-Ashland).

The House and Senate will oppose, at least initially, to any calls for tax increases. Budget realities may force legislative leaders to reconsider, but moving Republican members off of their no-new-tax promises will be difficult.

Ohio Senator Tom Niehaus

Unions will operate in a much more hostile environment as they had previously enjoyed a close working relationship with the Democrat leaders and invested heavily in Democrat House candidates.

Ohio House of Representatives

Party	Pre-election	Post-election
Democrat	53	41*
Republican	46	58*
Independent	0	0

*Projected



Ohio Senate

Party	Pre-election	Post-election
Democrat	12	10
Republican	21	23
Independent	0	0

(Italics denotes incumbent, winners in bold)

Ohio House of Representatives Races

House District # 19 - *Marian Harris* (D-Columbus) v. **Anne Gonzales** (R-Westerville)

Anne Gonzales, the Mayor of Westerville, was considered the most likely Republican to unseat a Democratic incumbent prevailed by an 11 point margin. Mayor Gonzales held a double digit lead over the incumbent, Marian Harris throughout the campaign. House District 19 stretches along the eastern edge of Franklin County and was traditionally a Republican seat until Representative Harris won an open contest in 2008 by just over 1 percent.

House District # 89 - Ron Hadsell (D-Portsmouth) v. **Terry Johnson** (R-McDermott)

Johnson soundly defeated Hadsell 58 percent to 40 percent. A win in this traditionally Democratic, rural, southern Ohio district by the Republicans carries some symbolism with it, as it was long held by Ohio political icon Vern Riffe, the long-time Democratic House Speaker.

House District # 85 - *Ray Pryor* (D-Chillicothe) v. **Bob Petersen** (R-Sabina)

Bob Petersen, former Farm Bureau President and four-term county commissioner, soundly defeated Democratic incumbent Ray Pryor 55 percent to 45 percent in a seat that went 56 percent to 42 percent for Presidential Candidate John McCain in 2008 and has been a traditionally Republican seat. House District 85, located southwest of Columbus, includes Fayette, and portions of Ross and Pickaway Counties.

House District # 63 - *Mark Schneider* (D-Mentor) v. **Ron Young** (R-Leroy)

This seat pitted former Representative Ron Young - who last won with 62% of the vote before he was term-limited - against a Democratic incumbent who himself unseated an incumbent in 2008 by nearly 10 points. A late media purchase by the Democratic Party was expected to try and preserve this Lake County seat that leans slightly Democrat. Young regained his seat and defeated the Democrat incumbent 53 percent to 47 percent.

House District # 42 - *Mike Moran* (D-Hudson) v. **Kristina Daley Roegner** (R-Hudson)

Incumbent Mike Moran failed to hold off challenger Kristina Roegner in a seat that leans Democrat. In most years, based upon a positive legislative record, Representative Moran would win this seat handily. Republicans statewide have watched this race because an upset by Roegner indicated a huge night for the GOP. They were correct.

House District # 21- Mike Duffey (R-Worthington) v. David Robinson (D-Worthington)

Democratic candidate David Robinson sought out this open seat once Republican incumbent Kevin Bacon ran for the Ohio Senate. Robinson is a former Congressional candidate while Duffey is a Worthington City Councilman in this Northern Franklin County seat that saw President Barack Obama win by nearly 20 points in 2008. This was a critical pick up for Democrats. However, Duffey survived a tough and close election 51 percent to 49 percent.

House District # 17 - **Marlene Anielski** (R-Walton Hills) v. Kelli Perk (D-Broadview Heights)

This was another critical pick up for the Democrats. Popular incumbent Josh Mandel ran for State Treasurer and created an open seat. Anielski prevailed by 14 points. A race that was earlier considered too close to call earlier in the cycle was thought to be moving more toward Walton Hills Mayor Marlene Anielski. A *Plain Dealer* article raising doubts over the political connections of the Democratic candidate Kelli Perk may have proven to be the tipping point. House District 17 is composed of several Cleveland area suburbs including Solon, Walton Hills, Brecksville, Broadview Heights, Seven Hills and Independence.

Senate Races

Senate District # 13 - *Sue Morano* (D-Lorain) v. **Gayle Manning** (R-North Ridgeville)

This was considered to be the most vulnerable Senate seat held by the Democrats. Gayle Manning upset incumbent Sue Morano in a Democrat leaning district. Located in Lorain, Huron, and Seneca Counties - House District 13 is a manufacturing and health care services based community.

Senate District # 27 - **Frank Larose** (R-Fairlawn) v. Frank Comunale (D-Akron)

Deemed to be the most competitive Senate race in the 2010 election, this seat is being vacated by Republican Senator Kevin Coughlin who is leaving office due to term limits. Located in Summit County, Senate District 27 is composed of several cities including Hudson, Stow, Barberton, Fairlawn, and portions of Akron. In the end, LaRose outtraised and outworked his opponent and prevailed with a comfortable margin.

Senate District #5 - Fred Strahorn (D-Dayton) v. **Bill Eagle** (R-Tipp City)

This was a total upset with Eagle beating Strahorn in this Democrat district. The district is comprised of parts of Dayton and Troy.

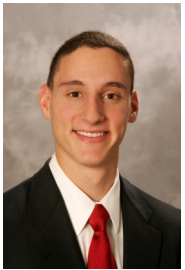


Despite the fact that only one of the candidates for Ohio's other four statewide offices had been elected to that position, Ohio voters were given the opportunity to select from a very experienced slate of candidates. Each race featured candidates with a wealth of public policy experience at the state, local and federal levels. Because of the experience and leadership of each candidate, this election cycle benefitted from very robust debates on the issues impacting Ohio.



Attorney General:

Former U.S. Senator and Lieutenant Governor Mike DeWine returns to elected office after defeating incumbent Richard Cordray in a hotly contested race for Ohio Attorney General. Following the scandals that plagued the office under Marc Dann, DeWine criticized Cordray for doing little to regain the public's trust in the office – especially by not getting involved in the Cuyahoga County corruption investigations. DeWine promised to fight against the federal health care reform plan by joining other state attorneys general in a lawsuit questioning its constitutionality. The former county prosecutor also said he will work with business to make sure they comply with the law so they may thrive and create jobs in Ohio.



Treasurer

Josh Mandel, the two-term State Representative and U.S. Marine from suburban Cleveland was elected to the state's chief financial officer position defeating incumbent Kevin Boyce. What turned out to be a very volatile campaign, Mandel was able to out-raise, out-spend and out-work Boyce. His ideas to keep college students in Ohio after graduating and to help connect Ohio businesses to capital earned him the support of business groups around the state.



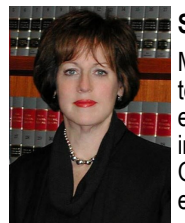
Secretary of State:

Republican State Senator Jon Husted was elected Secretary of State defeating former Columbus City Council member Maryellen O'Shaughnessy. In his first statewide election, the former Speaker of the Ohio House campaigned on reducing bureaucracy for businesses that register to set up operations in Ohio. As the state's top elections officer, Husted said he will make changes to make Ohio's election system less partisan, earning him endorsements from many statewide organizations and media outlets including the Cleveland Plain Dealer. As Secretary of State, Husted will also have a role in redrawing Ohio's legislative district.



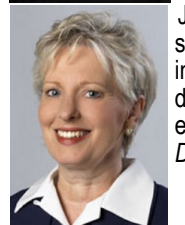
State Auditor:

Delaware County Prosecutor David Yost was elected Ohio's next State Auditor after defeating Hamilton County Commissioner David Pepper. In his first statewide election, Yost replaces Mary Taylor who did not seek re-election in order to run for Ohio Lieutenant Governor. Yost, who served previously as Delaware County Auditor, proposed ideas to bring more accountability in how state and local government agencies spend tax dollars. He also proposed to expand the performance audit program to protect Ohio tax dollars, a plan that earned him the endorsement of the Ohio Society of CPAs and the Columbus Dispatch. As Auditor, Yost will serve on the Reapportionment Board to redraw Ohio's legislative district lines.



Supreme Court:

Maureen O'Connor was elected Chief Justice of the Ohio Supreme Court, defeating Eric Brown who was appointed by Gov. Ted Strickland to replace Tom Moyer who passed away in April. O'Connor has served on Ohio's top court for eight years and is the first woman to be elected to the Chief Justice position. O'Connor has a long resume of public service which includes her service as Ohio Lieutenant Governor in 1998. O'Connor proposes a number of judicial reforms to preserve fair and impartial courts by keeping partisan special interests out of Ohio's courts. O'Connor's campaign for Chief Justice was supported by a number of legal organizations around the state and she received endorsements from law enforcement groups and media outlets including the Columbus Dispatch.



Judith Lanzinger was re-elected to the Ohio Supreme Court defeating Appeals Court Judge Mary Jane Trapp. Serving on Ohio's top court since 2005, Lanzinger is the only justice in Ohio history to serve on all levels of the state judiciary. Lanzinger is highly respected for her independence and vision. For example, she dissented from a court ruling that overturned local residency laws for public employees. In her dissent she wrote that the Ohio legislature had gone too far and violated the Ohio Constitution's home rule language. Lanzinger's bid for re-election to the Ohio Supreme Court came highly endorsed by legal associations and Ohio newspaper editorial boards including the *Plain Dealer*.



Federal from page 1

controlled US House of Representatives. The size of the majority is yet to be determined. This margin will likely result in the ascension of John Boehner to Speaker of the House.

Also in Ohio, Rob Portman easily defeated Lt. Governor Lee Fisher in a race to succeed Sen. George Voinovich who is retiring at the end of this year. Portman will be in the minority party in a US Senate that will be much more evenly divided in the next Congress.

Changing face of Ohio delegation in U.S. House

The look of the Ohio Congressional Delegation will be different in the 112th Congress with five new faces. Included are Steve Chabot (R-1) – the seven-term Congressman who won his rematch against incumbent Steve Driehaus, and Steve Stivers (R-15), who also won a rematch against Mary Jo Kilroy. In the 18th Congressional District, State Senator Bob Gibbs defeated incumbent Zack Space, and in what many people referred to as the “race to the bottom”, Jim Renacci (R-16) beat John Bocchieri.

But perhaps the biggest upset in Ohio, and the one exemplifying the Republican wave, was the defeat of Charlie Wilson (D-6). Bill Johnson – someone nobody had heard of just a few months ago – beat Wilson in a race that the Democrats knew they needed to keep in order to hold their majority. The Ohio congressional delegation will now consist of 13 Republicans and five Democrats.

None of these members had served more than two terms, so the loss of seniority in the Ohio Delegation will be minimal. Steve LaTourette, Tim Ryan, and Marcy Kaptur were all reelected and are ex-

pected to continue their service on important Appropriations Committees. And giving Ohio a huge boost in power, the change in majority means that John Boehner will likely be voted in as the 61st Speaker of the U.S. House of Representatives and only the third U.S. Speaker from Ohio. The last was Nicholas Longworth from 1925 to 1931.

Portman wins but Democrats keep control of Senate



Rob Portman

Former Bush administration official Rob Portman cruised to victory over Lt. Governor Lee Fisher. Portman will join Senator Sherrod Brown in representing Ohio in the U.S. Senate, which will be closely divided.

Because the margin in the Senate is so slim, there will be immediate speculation about members who may be interested in changing their party affiliation. Sen. Joe Lieberman from Connecticut is already an “Independent” and will be closely watched to see if he continues to caucus with the Democrats. Another senator who is likely to get pressured to switch is Sen. Ben Nelson, Democrat of Nebraska. Nelson – who is up for reelection in 2012 - is known as one of the more conservative members of the Democratic caucus.

When Portman is sworn in this January for the beginning of the 112th Congress, he will be replacing Sen. George Voinovich who is retiring at the end of this year after having served in Ohio elected

office for the past 47 years.

The Democrats fared better in the U.S. Senate and will hold on to their majority status. In a closely watched race, Majority Leader Reid was able to hold on to his seat in Nevada. In another key race, media outlets called the California race for Senator Barbara Boxer (D-CA), although as of 11 p.m. Pacific time, her competitor Carly Fiorina wasn’t yet conceding. Also, Governor Joe Manchin in West Virginia was able to beat back a strong challenge to keep the seat formerly held by Sen. Robert Byrd in the Democratic column.

On the other side of the ledger, Republicans were able to pick up at least six seats, including one in Illinois, which was formerly held by President Obama. Pennsylvania also flipped to the Republican column, as did Wisconsin. The Republicans were also able to hold on to a seat in Kentucky which was considered a “possible” pick-up by the Democrats.

The Senate is likely to be extremely divisive next year with neither party anywhere close to the 60 votes it takes to overcome a filibuster.



U.S. House of Representatives

Party	Pre-election*	Post-election
Democrat	255	TBD
Republican	178	TBD
Independent	0	0

* two seats were vacant

U.S. Senate

Party	Pre-election	Post-election
Democrat	57	TBD
Republican	41	TBD
Independent	2	TBD



Northeast Ohio Races:

(* denotes incumbent. Winners in capital letters.)

OH-10: *DENNIS KUCINICH (D-Cleveland) vs. Peter Corrigan (R-Rocky River)

For a district that wasn't on anyone's screen, the final days of this Cleveland West Side district campaign became very exciting. A poll released in the final weeks indicated that the republican challenger was within 4-points of the long-term incumbent. Additionally, respected election handicapper Charlie Cook, moved the race from solid Democrat to leans democrat, a seismic shift in terms of how this district has voted in the past. In the end, the incumbent was able to rally his troops and overcome the late surge and the national republican wave to retain the seat for an 8th term.

OH-11: *MARCIA FUDGE (D-Warrensville Heights) vs Thomas Pekarek (R-Cleveland)

This solid-Democrat district which includes Cleveland and the East Side was easily won by incumbent Marcia Fudge. Challenger Tom Pekarek, in his second bid to unseat the congresswoman, never mounted a serious challenge and was soundly defeated.

OH-13: *BETTY SUTTON (D-Copley Township) vs. Tom Ganley (R-Brecksville)

This was another race that was being watched nationwide, with significant funds being spent by national organizations as well as the respective campaigns. Much of the advertising from both sides was considered negative, but ultimately, Sutton's hard-hitting and creative ads, a change in advertising tactics by Ganley and a sexual assault complaint and lawsuit which were filed against the challenger secured the victory for the incumbent in this district that extends south from Lorain to Summit County.

OH-14: Bill O'Neil (D-South Russell) vs *STEVE LaTOURETTE (R-Bainbridge)

Steve LaTourette's reelection was never in doubt in this district that ranges from Cleveland's far-east side to the Pennsylvania line. Facing perennial candidate Bill O'Neil, LaTourette was able to leverage his common sense campaign and opposition to the stimulus, health care, and cap and trade bills to easily secure a fifth term.

OH-16: *John Boccieri (D-Alliance) vs. JIM RENACCI(R-Wadsworth)

Like Ohio Districts 1, 15 and 18, the Ohio 16th Congressional District, which encompasses Medina, Wooster and Canton, was one watched and invested in locally and nationally. Widely known as an Ohio and national 'bellwether' district, the 16th is Republican leaning though it was won by the moderate Democrat Boccieri in 2008. Similar to the OH-13 race, significant resources were spent by both campaigns and outside organizations supporting one candidate or the other. Ads focused on the incumbent's support of the Health Care bill and Cap and Trade legislation, support which appeared to be flip-flops from previous statements. The challenger was tagged as a rich businessman who evaded taxes, was a lobbyist and supported a massive federal sales tax. In the end, the spending continued through Election Day and Renacci was able to overcome the attacks and retake the long-held republican seat.

In other key Ohio U.S. House races:**OH-01: *Steve Driehaus (D-Cincinnati) vs. STEVE CHABOT (R-Cincinnati)**

This Cincinnati area race was watched nationally as a rematch between freshman Driehaus and former long-serving member Chabot. With consistently poor polling numbers for the incumbent, much of the national money that was expected to be put into his race didn't materialize. Chabot won and this seat shifted to the GOP.

OH-06: *Charlie Wilson (D-St. Clairsville) vs. BILL JOHNSON (R-Poland)

This race was thought to be a sleeper, but in an indication of how much the tide has turned in the nation and this sprawling Appalachian district along the Ohio River, the Democrat incumbent and national committee were forced to direct resources into the district that at one time was not on many radar screens. The rediscovery and revelations relating to a 20-year old divorce put the incumbent on the defensive as opposition groups began flooding the multi-media market district with ads. The challenger remained out of that debate, but painted his opponent as being out of touch with his district. Johnson won after tying Wilson to the Health Care bill and House Speaker Nancy Pelosi.

OH-09: *MARCY KAPTUR (D-Toledo) vs. Rich Iott (R-Monclova)

This race was shaping up to be a real street fight until it was revealed that the challenger to long-term incumbent Kaptur was a World War II re-enactor who had portrayed Nazi soldiers in that role. For Kaptur, widely known for her support of veterans, this was the turning point in the race and sealed her victory and a 15th term for the Toledo area Democrat.

OH-12: Paula Brooks (D-Columbus) vs. *PAT TIBERI (R-Columbus)

This Columbus area race never became the showdown that it was predicted to be. In a district that has moved to the left in recent years, incumbent Tiberi nonetheless was able to highlight his experience and connection to the community over his challenger who didn't live in the district

OH-15: *Mary Jo Kilroy (D-Columbus) vs. STEVE STIVERS (R-Columbus)

Similar to the Driehaus/Chabot rematch, this Columbus area race saw significant money being spent early by outside groups in a race that two years ago was decided by the slimmest of margins. But in a bad year for incumbent Democrats the challenger was able to mount an effective campaign and capture this seat for the GOP.

OH-18: *Zack Space (D-Dover) vs. BOB GIBBS (R-Lakeville)

In the expansive OH-18 district located in southeast Ohio, sophomore Congressman Space faced a challenge from underfunded state legislator Bob Gibbs. A prodigious fundraiser, the incumbent was able to accumulate a significant war chest needed to run in a district that encompasses multiple media markets. The challenger, entering the race late, was the beneficiary of significant funds that were spent from outside of the district. In the end, the wave of 2010 was too big for the two term congressman to withstand and the district shifted to the Republican column.

(* denotes incumbent. Winners are in capital letters)

California - *Sen. BARBARA BOXER (D) vs. Carly Fiorina (R)

Three-term incumbent and chair of the Senate Environment and Public Works Committee Barbara Boxer was in a difficult reelection battle with former Hewlett-Packard CEO Carly Fiorina in a state that voted overwhelmingly for President Obama just two years ago. Fiorina had some success in capitalizing on Boxer's voting record and at one point this Fall had a small lead in some polls. However, over the last two weeks Boxer's base seemed to "come home". Democrats knew that if they lost this race, they would almost certainly lose control of the US Senate. In the end Boxer was able to retain the seat.

Colorado - *Sen. Michael Bennet (D) vs. Ken Buck (R)

When President Obama appointed Sen. Ken Salazar to be Secretary of the Department of Interior, Colorado Governor Ritter appointed Michael Bennet to fill Salazar's place in the U.S. Senate. Bennet, a former Denver Public Schools superintendent, is now taking on a Tea Party favorite in Ken Buck. Buck beat back the Republican establishment candidate in the primary, and has become a bellweather candidate for how the Tea Party was performing this election. Even though Bennet greatly outspent Buck, a majority of the money spent on this race came from independent expenditures. Too close to call.

Missouri – Robin Carnahan (D) vs. ROY BLUNT (R)

After serving four terms in the Senate, Republican Kit Bond is retiring at the end of this term. That left an open seat for the Republicans to defend. They turned to seven-term congressman Roy Blunt to take on Robin Carnahan, the Missouri Secretary of State. Republicans were initially concerned that Blunt's status as a Washington "insider" would hurt him in the strong wave against incumbency, and Carnahan led in many early polls. However, since the beginning of this year, Blunt has steadily increased his lead, and turned what might have been a competitive race in to another victory for the Republicans.

New Hampshire – KELLY AYOTTE (R) vs. Paul Hodes (D)

Former New Hampshire attorney general Kelly Ayotte faced two-term Congressman Paul Hodes to fill the seat being vacated by retiring Republican Senator Judd Gregg. Gregg is the lone Republican in the entire New Hampshire delegation. In the "Live Free or Die" State, much of the race has focused on fiscal responsibility and, like other places throughout the country, the electorate is siding against the Democrats on this issue. Ayotte has maintained a steady lead in the polls and pulled off the win.

Washington - *Patty Murray (D) vs. Dino Rossi (R)

In what was one of the closest Senate race in the country, three-term Senator Patty Murray was in a battle against Dino Rossi – who has twice lost bids to become Governor. Murray is part of Majority Leader Reid's leadership team serving as Democratic Conference Secretary and has been taken to task for her relationship with Reid and her votes on health care, stimulus and TARP. The last two public polls leading up to the election were split – with each candidate ahead in one poll by 2 percentage points. Washington has a unique voting method where absentee ballots can be postmarked the day of the election and still be valid, which means some ballots won't even be received on Election Day. The closeness of this race could mean it won't be decided for some time.

West Virginia – JOE MANCHIN (D) vs. John Raese (R)

Senator Robert Byrd passed away earlier this year after becoming the longest serving senator in our nation's history. He was in his ninth term. Shortly thereafter, the West Virginia legislature changed the law so that an election to replace him could be held now, instead of waiting until 2012. Popular Democratic Governor Joe Manchin ran against businessman John Raese in what was originally thought to be a shoe-in for Manchin. But polls indicated that while the electorate in West Virginia liked Manchin as governor, but not necessarily in the senate. This led Manchin to run to the right, with an ad where he literally shoots a bullet through the "cap and trade" bill – showing both his support of guns and his opposition to mandated carbon emission reductions. Public polling had Raese leading until the final week of the campaign, when Manchin seemed to gain the edge leading up to an election night victory.

Wisconsin - *Russ Feingold (D) vs. RON JOHNSON (R)

Three-term incumbent Russ Feingold was battling businessman Ron Johnson in a race that nobody thought was going to be a problem for Democrats. Feingold had a steady lead until mid-summer, when Johnson's campaign took off. Feingold, a Rhodes Scholar, is known as a thoughtful legislator and although partisan, he is known as one who is willing to take on tough issues. However, the national tide against the Democrats proved to be too strong to keep him in office.

Nevada - *HARRY REID (D) vs. Sharon Angle (R)

This race was at the top of the Senate list for both parties. With Democrats wanting to protect the seat of the Senate Majority Leader, and the republicans looking to knock-off another Democrat senate leader - this race saw literally millions of dollars flow into the state of Nevada. In the end Reid was able to fend off a challenge from Republican Tea Party favorite Sharon Angle.

Florida - Kendrick Meek (D) vs. MARCO RUBIO (R) vs. Charlie Crist (I)

One of the great races to watch during the 2010 campaign season was this 3-way race for Florida's open senate seat. This race saw the sitting Republican governor, Crist, change parties and become an independent to stave off a loss in a contested GOP primary with the eventual winner, Rubio. Meek, seeking to move from the US House to the US Senate, expected an uphill battle in republican trending Florida no matter his opponent. The race became more complicated when former President Bill Clinton, while campaigning for Meek, privately lobbied him to leave the race and throw his support to Crist in an attempt to capture the seat for an independent that would caucus with the democrats. With all three candidates fighting to the end, Rubio was able to secure a victory and retain the seat in the republican column

Pennsylvania - Joe Sestak (D) vs PATRICK TOOMEY (R)

Congressman Joe Sestak faced former Congressman Pat Toomey in a bid to replace Sen. Arlen Specter, a Democrat whom Sestak beat in a contested primary. Still a blue collar swing state like Ohio, this race was a showdown between the president's agenda and a lower taxes, less government agenda. At the end of the night Toomey earned the victory.

Delaware – CHRISTOPHER COONS (D) vs. Christine O'Donnell (R)

This is yet another race being observed on the national level and will result in a winner filling the seat vacated by Vice President Joe Biden. Republican O'Donnell, a tea party favorite, was able to beat a moderate Republican member of congress to face Coons. Leveraging both positive and negative media coverage O'Donnell became a caricature of a candidate, while Coons remained on message and separated himself from his opponent. At the end of the night, Coons cruised to an easy victory.

Illinois - Alexi Giannoulias (D) vs. MARK KIRK (R)

This was the election to replace caretaker Senator Rolland Burris (D, Chicago) who was appointed to the position following the election of Barack Obama to the presidency. Like Harry Reid's seat in Nevada, the national Republican groups viewed capturing this seat as a priority and a trophy. Both candidates struggled through negative ads and the need to explain the failure of a family bank and alleged ties to organized crime (Giannoulias) and an exaggerated military record (Kirk). As a result, neither candidate was able to come close to hitting 50% in pre-election polls. But as the campaign came to a close, Kirk was able to separate himself from his opponent, capture the seat for republicans and add another win for the Republicans.

Kentucky - Jack Conway (D) vs. RAND PAUL (R)

Conway, the state's Attorney General, faced Republican and Tea Party backed candidate Rand Paul, son of Congressman Ron Paul in what amounted to the Democrat Party's best shot at picking up a seat currently held by a Republican, retiring Senator Jim Bunning (R). This race commanded national attention and represented a potential trophy for democrats. The attention and money spent in this race resulted in a significant amount of negative ads and strong responses as candidates defended their religion (Paul) and the President's agenda (Conway). In the end, Paul was able to capitalize on the traditionally conservative Kentucky electorate and the President's unpopular standing in the state to retain the seat for Republicans.



As of 3:00 a.m. 11/3/10

State	Republican	%	Democrat	%
AL	Richard Shelby*	65	William Barnes	35
AK	Joe Miller 35 / Lisa Murkowski	39	Scott McAdams	25
AZ	John McCain*	59	Rodney Glassman	35
AR	John Boozman	58	Blanche Lincoln*	37
CA	Carly Fiorina	44	Barbara Boxer*	50
CO#	Ken Buck	48	Michael Bennet*	47
CN	Linda McMahon	45	Richard Blumenthal	53
DE	Christine O'Donnell	40	Christopher Coons	56
FL	Marco Rubio	49	Charlie Crist (I) 30/ Kendrick Meek	20
GA	Johnny Isakson*	58	Michael Thurmond	39
HA	Cam Cavasso	24	Daniel Inouye*	76
ID	Mike Crapo*	72	Tom Sullivan	24
IL	Mark Kirk	48	Alexi Giannoulis	46
IN	Dan Coats	55	Brad Ellsworth	40
IW	Chuck Grassley*	65	Roxanne Conlin	33
KS	Jerry Moran	70	Lisa Johnston	26
KY	Rand Paul	56	Jack Conway	44
LA	David Vitter*	57	Charlie Melancon	38
ML	Eric Wargotz	36	Barbara Mikulski*	62
MS	Roy Blunt	54	Robin Camahan	41
NV	Sharron Angle	45	Harry Reid*	50
NH	Kelly Ayotte	60	Paul Hodes	37
NY	Jay Townsend	33	Charles Schumer*	65
NY	Joseph Dioguardi	36	Kirsten Gillibrand*	61
NC	Richard Burr*	55	Elaine Marshall	43
ND	John Hoeven	76	Tracy Potter	22
OH	Rob Portman	57	Lee Fisher	39
OK	Tom Coburn*	71	Jim Rogers	26
OR	Jim Huffman	41	Ron Wyden*	56
PA	Pat Toomey	51	Joe Sestak	49
SC	Jim Demint*	63	Alvin Greene	28
SD	John Thune*	—	Unopposed	—
UT	Mike Lee	61	Sam Granato	33
VA	Len Britton	31	Patrick Leahy*	64
WA#	Dino Rossi	50	Patty Murray*	50
WV	John Raese	43	Joe Manchin	54
WI	Ron Johnson	52	Russ Feingold*	47

Bold—winner; * - Incumbent; # - too close to call

Invest in the future of Northeast Ohio

There's strength in numbers. By pooling our resources, the Greater Cleveland Partnership Political Action Committee (GCP PAC) is helping to make northeast Ohio a more competitive place to do business.

The GCP PAC is a volunteer, non-partisan organization helping to strengthen the collective voice of the business community, increasing our ability to advance our region's agenda for economic growth and making us more effective on public policy issues.

Contributions to the PAC are strictly voluntary. Although there is no minimum amount one can give, state campaign finance law restricts individual contributions to \$10,000 annually. Corporate checks may not be accepted. PAC contributions will only be made to state and local candidates. The PAC is prohibited from making contributions to federal candidates.

The PAC is just one of many GCP advocacy tools available to help the organization facilitate economic growth and create jobs in Greater Cleveland. Being a member of the PAC allows an individual to help promote the region's business agenda in the legislative process and provides special access to unique GCP events and other benefits.

For more information on the GCP PAC, please contact Gary Smith at 216-592-2244 or gsmith@gcpartnership.com. Contributions may be sent to:

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