

# CLEVELAND

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## The Nation's New Health Care Innovation Destination

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- > **600** Health Care companies
- > **\$1 Billion** in venture funding\*
- > **100** new companies funded
- > **450** Tech Transfer licensing deals
- > Ohio ranked **4th** for biotechnology industry\*\*
- > **\$2.3 Billion** Ohio Investment Program

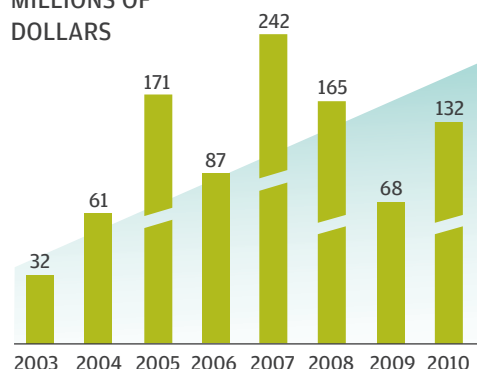
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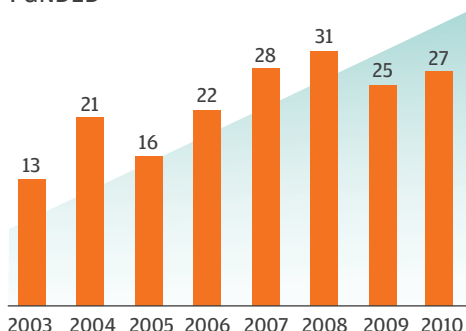
# \$1 BILLION Invested in Over 100 Companies

# 43 Ohio-Based Health Care Investors

MILLIONS OF DOLLARS



COMPANIES FUNDED



\* Cumulative statistics since 2003. Source: Midwest Health Care Investment Report

## 64 National Investors in Cleveland Companies

### BOSTON

Amperans Ventures  
Bain Ventures  
Boston Scientific  
Capital Resource Partners  
Fidelity Ventures  
Fletcher Spaght Ventures  
MPM Capital  
Norwich Ventures  
Polaris Ventures  
RA Capital  
Siemens Ventures

### MIDWEST

Beecken Petty O'Keefe  
Blue Chip Venture Company  
CID Capital  
Medtronic  
Ohio Tech Angel Fund  
Reservoir Venture Partners  
River Cities Capital  
SWMF Life Science  
Thomas McNerney Partners  
Triathlon Medical Ventures

### NEW YORK AREA

Accipiter Capital  
Aisling Capital  
Amphion Innovations  
Behrman Capital  
CompuGroup  
Cortec Group  
Cowen  
Domain Associates  
DSM Venturing  
Greatbatch  
Investor Growth Capital  
Johnson & Johnson  
Jordan Capital  
Life Sciences Capital  
LSKW Investments  
MSD Capital  
North Peak Capital  
Oak Investments  
Orbimed Advisors  
Psilos Group  
Radius Ventures  
RSL Investments  
Sunrise Equity  
Toucan Ventures  
Welsh Carson

### SOUTH

ExOxEmis  
Maverick Capital  
Mayport Ventures  
MB Ventures  
Pappas Ventures  
River Associates  
Sante Ventures

### WEST COAST

Angiotech Advance  
Compass Group  
DW Healthcare  
Hambrecht & Quist  
Invesco  
Kearney Venture Partners  
Palo Alto Investors  
SV Life Science  
TPG Biotech  
Vivo Ventures  
Western Technology

### VENTURE CAPITAL AND GROWTH EQUITY FUNDS

Allos Ventures  
Arboretum Ventures  
Athenian Venture Partners  
Blue Chip Venture Company  
Bridge Investment Fund  
Charter Life Sciences  
Chrysalis Ventures  
CID Capital  
Draper Triangle Ventures  
Early Stage Partners  
Everett Partners  
Fletcher Spaght  
Fort Washington Capital  
Foundation Medical Partners  
Frantz Medical Ventures  
Morgenthaler  
Mutual Capital Partners  
NCT Ventures  
NDI Healthcare Fund  
Portal Capital  
Primus Capital  
Radius Ventures  
Reservoir Venture Partners  
River Cities Capital Funds  
Riverside Capital  
RiverVest Ventures  
Triathlon Medical Venture Partners

### ANGEL FUNDS AND NETWORKS

Akron ARCHangel Network  
Luxemburg Capital  
Medical Growth Fund  
North Coast Angel Fund  
Ohio TechAngelFund  
Queen City Angels  
Rocket Ventures  
RMS Capital  
Second Generation  
Sycamore Partners  
Symark

### CLEVELAND-AREA SEED FUNDS

Case Technology Ventures  
Cleveland Clinic Innovations  
Glengary Ventures  
GLIDE Fund  
JumpStart

## 27 Exits Since 2002

| Year | Acquirer                                  | Target                            |
|------|---|-----------------------------------|
| 2010 | Clayton Dubilier & Rice/<br>Goldman Sachs | Edgepark Surgical                 |
| 2010 | Predictive Biosciences                    | OncoDiagnostic Labs               |
| 2010 | Hyland Software                           | Computer Systems Company          |
| 2010 | Mercer                                    | Innovative Process Administration |
| 2010 | HealthPro Rehabilitation                  | Therapy Partners                  |
| 2010 | Carefx                                    | IntellisEPM (product line)        |
| 2009 | CompuGroup                                | Noteworthy Medical                |
| 2008 | Invacare                                  | HomeCare Solutions                |
| 2008 | Integra LifeSciences                      | Theken Spine                      |
| 2008 | Medtronic                                 | NDI Medical (product line)        |
| 2008 | Walgreen                                  | Whole Health Management           |
| 2007 | Universal American                        | MemberHealth                      |
| 2007 | Nationwide                                | Wellcorp                          |
| 2007 | Initial Public Offering                   | Athersys                          |

| Year | Acquirer                | Target                            |
|------|-------------------------|-----------------------------------|
| 2007 | Affymetrix              | USB                               |
| 2007 | Greatbatch              | BIOMECC                           |
| 2007 | CorTec Group            | Hygenic Corporation               |
| 2006 | Magellan Biosciences    | Trek Diagnostics                  |
| 2006 | Initial Public Offering | Cleveland BioLabs                 |
| 2005 | Nuvasive                | RSB Spine (product line)          |
| 2005 | Merry X-Ray             | SourceOne Healthcare Technologies |
| 2003 | Enpath Medical          | BIOMECC Cardiovascular            |
| 2003 | Merge Healthcare        | RIS Logic                         |
| 2003 | Cardiac Sciences        | Compliant                         |
| 2002 | GE Medical Systems      | USA Instruments                   |
| 2002 | St. Jude Medical        | Cardiac Assist Devices            |
| 2002 | Omnicare                | NCS Healthcare                    |