



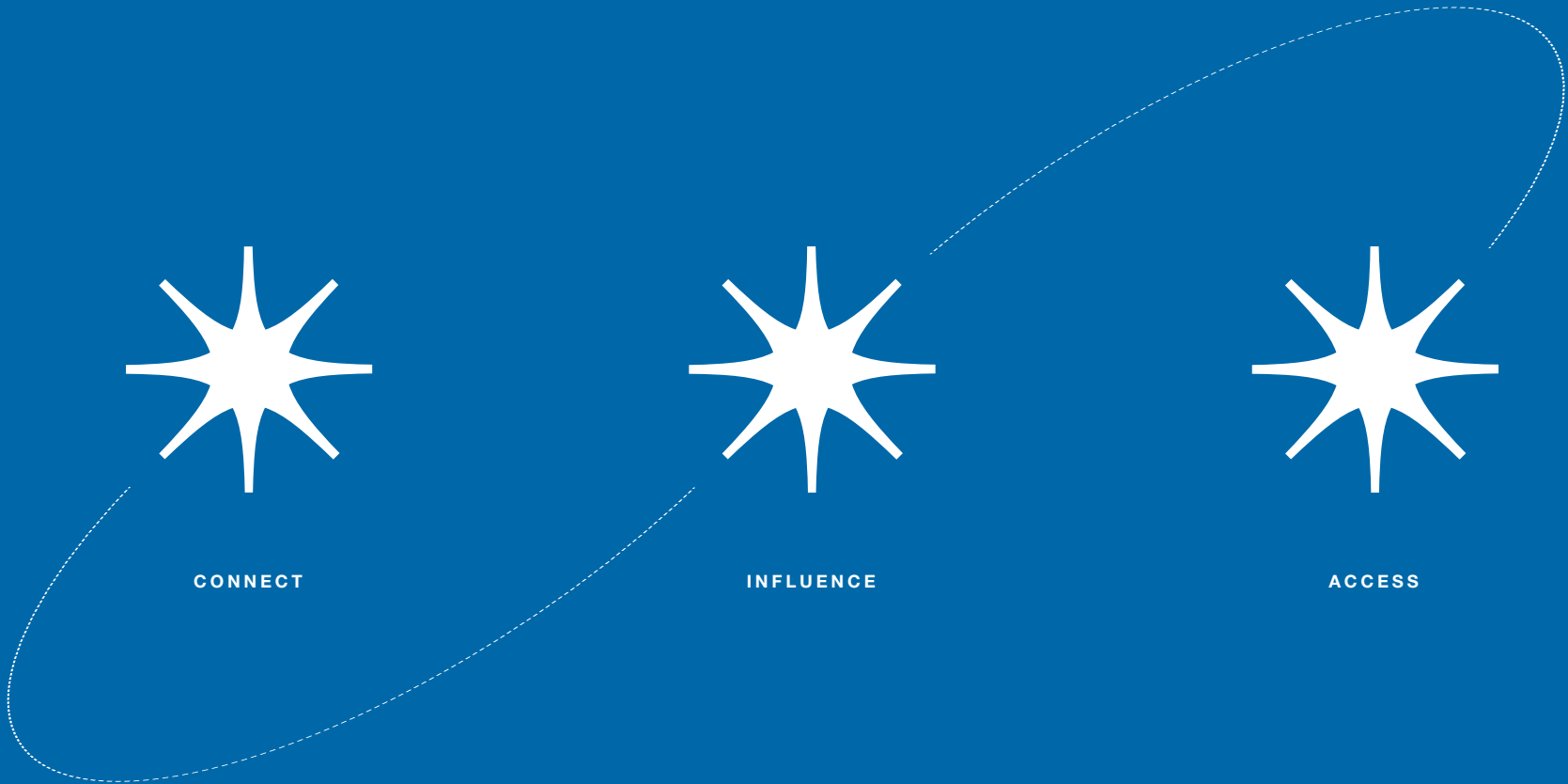
CONNECT



INFLUENCE



ACCESS



GCP : A CATALYST FOR BUILDING A STRONGER CITY AND REGION

CONNECT

The Greater Cleveland Partnership with its small business arm—the Council of Smaller Enterprises (COSE)—is the largest private-sector economic development organization in Ohio and one of the largest metropolitan chambers of commerce in the U.S. Through our connection with partners in the private and public sectors, the GCP serves as a catalyst to promote job creation and increase economic vitality in Greater Cleveland.

As a GCP Investor, your membership connects you to an extensive network of companies, business leaders, regional economic development organizations and:

- More than 15,500 small-and large-business members of the GCP/COSE
- Opportunities to serve in board leadership roles at more than 20 organizations
- Executives from more than 300 Greater Cleveland companies in board leadership positions

INFLUENCE

The influence of the GCP is evident through our successful collaborations with partners in both the public and private sector and our government advocacy efforts. Our current priorities include:

- State Tax Reform – Ensuring full implementation of state provisions and identifying opportunities to create a more competitive local tax environment.
- Air Service – Creating a forum for ongoing business engagement to address air service concerns.
- Government Advocacy – Effectively connecting with new leadership in Washington and Columbus to achieve public policy goals and objectives that will benefit Northeast Ohio.
- NASA Glenn Research Center – Leveraging the economic development potential of space exploration projects and programs.
- Greater Cleveland Marketing Alliance – Communicating our region’s assets to key internal and external audiences.
- Commission on Economic Inclusion – Enhancing efforts to build minority businesses to scale with an emphasis on increasing members’ diversity spend.
- Air Quality – Convening the business community to effectively participate in improving our region’s air quality.
- Small Business Health Insurance – Supporting COSE’s involvement in a major study to understand implications of the changing health care market for access, affordability and quality of health care for small businesses.
- Member Services – Increasing the value proposition for Investor-level members by enhancing opportunities for involvement in issues important to the business community
- GCP Strategy Plan – Working to align our efforts with priorities identified by the new administration in Columbus, outlined in our budget and recommended by Voices & Choices.

CONNECTING PRIVATE-SECTOR RESOURCES

GCP SUPPORT (INCLUDES IN-KIND)	TEAM NEO	NORTECH	JUMPSTART	BIOENTERPRISE	MAGNET & WORLD TRADE CENTER-CLEVELAND	FUND FOR OUR ECONOMIC FUTURE	BUSINESS-SCHOOL PARTNERSHIP	CLEVELAND LEADERSHIP CENTER	TOTAL
2004-2007	\$2.96M	\$4.22M*	\$2.12M	\$700K**	\$495K	\$1M	\$407K	\$534K	\$12.43M

*INCLUDES \$600K FOR ONECOMMUNITY **DIRECT AND LOAN SUPPORT

ACCESS

As a GCP Investor-level member, your company will have access to a wide range of member benefits.

Connect with:

- GCP and COSE member events for you and your company's employees
- Exclusive Investor-only forums with GCP board and staff leadership
- Investor-only e-mails and other communication created to keep you informed about GCP priorities and progress and other economic development news
- Business leaders from more than 400 Investor-level member companies

Influence through:

- Recognition on GCP's Web site, in publications and other communication vehicles
- Opportunities to serve on various boards, task forces and committees

Access to:

- Savings through group purchasing such as gas, electric and shipping
- Membership in the Commission on Economic Inclusion, comprised of almost 100 Northeast Ohio employers committed to making the region's diversity a source of economic strength
- Opportunities for your employees to serve as loaned executives on special public-sector projects
- Opportunities to enhance your company's visibility and sell your products or services



GET INVOLVED, GET CONNECTED.

Your GCP membership dues connect you to a wide range of organizations, companies and business leaders focused on improving Greater Cleveland's economic vitality. Your dues are based on a "fair-share" system determined by industry and company size.

For more information on how you can become a GCP Investor-level member, contact the GCP Investor Development Team at vip@gcpartnership.com or 216.592.2370.

Frederick R. Nance
Chairman, Board of Trustees

Joseph D. Roman
President & Chief Executive Officer

ADVOCACY : MEMBER SERVICES : ECONOMIC INCLUSION : INTERNATIONALIZATION

CONNECTED PHYSICAL DEVELOPMENT

- DOWNTOWN CLEVELAND ALLIANCE
- CLEVELAND DEVELOPMENT ADVISORS
- GROWTH CAPITAL CORPORATION
- NEIGHBORHOOD PROGRESS INC.
- SHOREBANK

INNOVATION, TECHNOLOGY, HIGH-GROWTH BUSINESSES

FUND FOR OUR ECONOMIC FUTURE (FUNDING PARTNER)

- NEOSA
- BIOENTERPRISE CORPORATION
- NORTECH
- ONECOMMUNITY
- JUMPSTART

BUSINESS RETENTION, EXPANSION, ATTRACTION

FUND FOR OUR ECONOMIC FUTURE (FUNDING PARTNER)

- GREATER CLEVELAND MARKETING ALLIANCE
- TEAM NEO
- REGIONAL CHAMBERS
- CONVENTION AND VISITORS BUREAU OF GREATER CLEVELAND
- MANUFACTURING ADVOCACY AND GROWTH NETWORK (MAGNET)
- WORLD TRADE CENTER CLEVELAND
- CAMP SERVICES
- COMMISSION ON ECONOMIC INCLUSION
- NOMBC

EDUCATION, WORKFORCE DEVELOPMENT

- CLEVELAND LEADERSHIP CENTER
- LEADERSHIP CLEVELAND
- CLEVELAND BRIDGE BUILDERS
- (I)CLEVELAND
- LOOK UP TO CLEVELAND
- BUSINESS-SCHOOL PARTNERSHIP PROGRAM
- CLEVELAND MUNICIPAL SCHOOL DISTRICT
- ENTREPRENEURSHIP PREPARATORY SCHOOL
- MAX HAYES TEAM ACADEMY
- WORKFORCE INVESTMENT BOARD

INVESTOR-LEVEL MEMBERS

1-888-OHIOCOMP : AAA PIPE CLEANING CORP. : **AAMCO TRANSMISSIONS** : ADCOM COMMUNICATIONS : AIG / AMERICAN INTERNATIONAL GROUP, INC. : AKRON PORCELAIN & PLASTICS CO. : AKRON STEEL TREATING CO. : ALBERT SCREENPRINT, INC. : **ALCOA** : **ALERIS INTERNATIONAL, INC.** : ALVIN'S JEWELERS, INC. : **AMERICAN GREETINGS CORP.** : AMERICAN TANK & FABRICATING : AMERIPRISE FINANCIAL : AMPCO SYSTEM PARKING : ANDREWS MOVING & STORAGE CO. : ANTHEM BLUE CROSS & BLUE SHIELD : APPLIED INDUSTRIAL TECHNOLOGIES : ASHLAND UNIVERSITY : **AT&T OHIO** : ATLANTIC TOOL & DIE CO. : AUTOMATIC DATA PROCESSING : AVON OAKS COUNTRY CLUB : **BAKER & HOSTETLER LLP** : BARTH INDUSTRIES : BEECH BROOK : BELLEFAIRE JCB : BENESCH, FRIEDLANDER, COPLAN & ARONOFF LLP : BEVERAGE DISTRIBUTORS, INC. : BLC OF DAYTON : BLOSSOM HILL CARE CENTER, INC. (MARJOAN) : BOARDMAN MOLDED PRODUCTS : BRADLEY BAY HEALTH CENTER : BRADY AUTOMOTIVE MANAGEMENT CO. : BRICKER & ECKLER LLP : BROUSE MCDOWELL : BRUSH ENGINEERED MATERIALS, INC. : BUCK CONSULTANTS AN ACS COMPANY : BUCKLEY KING : BURGESS & NIPLE LTD : BUSINESS WIRE : BUTLER, WICK & CO., INC. : **CALFEE, HALTER & GRISWOLD LLP** : CANAL PLACE LTD : CANTERBURY GOLF CLUB : CAR PARTS WAREHOUSE, INC. : CARDINAL RUBBER CO : CARGILL DEICING TECHNOLOGY : CASE WESTERN RESERVE UNIVERSITY : CATHOLIC DIOCESE OF CLEVELAND : CBZ BUSINESS SOLUTIONS OF CLEVELAND : CENTER FOR DIALYSIS CARE : CENTER FOR FAMILIES AND CHILDREN : CENTER RIDGE NURSING HOME : CENTRAL CADILLAC-HUMMER : CHANELL PRODUCTS, INC. : **CHARTER ONE BANK** : THE CHILCOTE CO. : CICERCHI DEVELOPMENT COMPANY : CITY OF BEDFORD : CITY OF CLEVELAND HEIGHTS : CITY OF INDEPENDENCE : CITY OF SHAKER HEIGHTS : CIUNI & PANICHI, INC. : CLARK-RELIANCE CORP. : CLEAR CHANNEL OUTDOOR : CLEAR CHOICE LASER EYE CENTER : CLEVELAND BROWNS, INC. : CLEVELAND CAVS GUND ARENA CO. : **CLEVELAND CLINIC** : CLEVELAND COCA-COLA BOTTLING CO., INC. : CLEVELAND DIE & MANUFACTURING : CLEVELAND FINANCIAL GROUP : **THE CLEVELAND FOUNDATION** : CLEVELAND INDIANS BASEBALL CLUB : THE CLEVELAND INSTITUTE OF ART : THE CLEVELAND MARBLE MOSAIC CO. : CLEVELAND MARRIOTT DOWNTOWN AT KEY CENTER : CLEVELAND METROPARKS : CLEVELAND MUNICIPAL SCHOOL DISTRICT : **THE CLEVELAND MUSEUM OF ART** : THE CLEVELAND PLAY HOUSE : CLEVELAND PUBLIC LIBRARY : **CLEVELAND STATE UNIVERSITY** : CLEVELAND-CLIFFS, INC. : CLIMACO, LEFKOWITZ, PECA, WILCOX & GAROFOLI, CO., LPA : CLINICAL HEALTH LABORATORIES, INC. (ZAK ENTERPRISES, LTD.) : CODONICS : COHEN & COMPANY : **COLEMAN SPOHN CORP.** : COLLIER'S OSTENDORF-MORRIS : COMPARISON MARKET INC. : COMPUWARE CORPORATION : CONTINENTAL AIRLINES, INC. : **THE COUGHLIN GROUP** : CRAIN'S CLEVELAND BUSINESS : CSA AMERICA, INC. : CUMBERLAND DEVELOPMENT LLC : CUSTOM POLYBAG : **CUYAHOGA COMMUNITY COLLEGE** : CUYAHOGA COUNTY BOARD OF MENTAL RETARDATION & DEV. DISABILITIES : CUYAHOGA MOLDED PLASTICS : CUYAHOGA VALLEY CAREER CENTER : CUYAHOGA VENDING SERVICES : CVS : D.O. SUMMERS CO. : **THE D'AMORE TATMAN GROUP** : DATAVANTAGE CORP. : **DELOITTE & TOUCHE, LLP** : DENMAN TIRE CORPORATION : **DEVELOPERS DIVERSIFIED REALTY CORPORATION** : DISCOUNT DRUG MART , INC. : DIVAL INC. : **DIX & EATON INCORPORATED** : **DMI MANUFACTURING, INC.** : DOLLAR BANK : DOMINION : DONALD MARTENS & SONS AMBULANCE SERVICE, INC. : DOWNING ENTERPRISES : DUNLOP & JOHNSTON, INC. : E.L. MUSTEE & SONS, INC. : **EARLY STAGE AND CAPITAL ONE PARTNERS** : EASIWRAF MANUFACTURING, INC. : EAT'NPARK HOSPITALITY GROUP, INC. : **EATON CORPORATION** : ELDER BEERMAN STORES, INC. : ELDER LIFE SERVICES : ELECTRA-SOUND, INC. : ELECTRONIC MERCHANT SYSTEMS : EMBASSY SUITES ROCKSIDE : ENERGIZER : EOM PROPERTIES : EPSILON MANAGEMENT CORPORATION (AREWAY) : **EQUEST STRATEGIES, LLC** : **ERIC TOLBERT & ASSOCIATES** : **ERNST & YOUNG** : EXECUTIVE CATERERS AT LANDERHAVEN : FAIRPORT YACHTS LTD. : FASTENER TOOL & SUPPLY, INC. : **FEDERAL RESERVE BANK OF CLEVELAND** : THE FERCHILL GROUP : FERRAGON CORP./FERROUS METAL PROCESSING CO. : FIBER MEDIA, INC. : FIFTH THIRD BANK NORTHEASTERN OHIO : FIREFIGHTERS COMMUNITY CREDIT UNION : FIRST MERIT BANK, N.A. : FIRSTENERGY CORP. : FLIGHT OPTIONS, INC. : FORD MOTOR CO. : **FOREST CITY ENTERPRISES, INC.** : FOREST CORPORATION : FORTNEY & WEYGANDT, INC. : FOSECO METALLURGICAL, INC. : **FRANTZ WARD LLP** : FREEMAN MANUFACTURING & SUPPLY CO. : FT. DEARBORN LIFE INSURANCE CO. : **GAP COMMUNICATIONS GROUP** : GE CONSUMER & INDUSTRIAL : GENERAL MOTORS, METAL FABRICATING DIVISION : GENESIS PLASTIC TECHNOLOGIES, LLC : **GLOBAL PROMOTIONS & INCENTIVES LLC** : GRAPHIC ARTS RUBBER LLC : THE GREAT LAKES CONSTRUCTION CO. : GREATER CLEVELAND MEDIA DEVELOPMENT CORPORATION : GREGORY INDUSTRIES : GROUP TRANSPORTATION SERVICES : GUARDIAN TITLE & GUARANTY AGENCY, INC. : HAHN LOESER & PARKS LLP : HAMLIN STEEL PRODUCTS : HARRINGTON ELECTRIC CO. : HEIDTMAN STEEL PRODUCTS : HEINEN'S, INC. : HENDERSON PERSONNEL, INC. : THE HERALD PRINTING CO. : THE ALBERT M. HIGLEY CO. : HILLCREST FOOD SERVICE : HINKLEY LIGHTING, INC. : HORIZONS, INC. : HOTCARDS.COM : HOUSE OF BLUES : THE HOUSE OF LAROSE, CLEVELAND/AKRON, INC. : **H-TECHNOLOGIES GROUP, INC.** : HUMANARC CORPORATION : HUNTINGTON NATIONAL BANK : HWH ARCHITECTS ENGINEERS PLANNERS INC. : **HYLAND SOFTWARE INC.** : ICI PAINTS : IER INDUSTRIES, INC. : INDEPENDENCE EXCAVATING, INC. : INDIANA WESLEYAN UNIVERSITY : INDUSTRIAL FIRST, INC. : **INDUSTRIAL TRANSPORT, INC.** : INFOTELIS : INNER CITY NURSING HOME (FAIRFAX PLACE) : **INTEGRATED CONSULTING SERVICES, LTD.** : INTERCONTINENTAL HOTEL : INTERDESIGN, INC. : **INVACARE CORPORATION** : THE JAMES B. OSWALD CO. : JAVITCH, BLOCK & RATHBONE : JERGENS, INC. : **JO-ANN STORES, INC.** : JOHN CARROLL UNIVERSITY : **JONES DAY** : JPMORGAN CHASE BANK, N.A. : KAISER PERMANENTE OF OHIO : **KALEIDOSCOPE MAGAZINE** : KAUFMAN CONTAINER CO. : KEITHLEY INSTRUMENTS, INC. : KELLEY STEEL ERECTORS, INC. : KENT STATE UNIVERSITY : **KEYCORP** : KING NUT CO. : THE KITCHEN COLLECTION, INC. : KPMG LLP : KURTZ BROS., INC. : LAKE ERIE ELECTRIC, HIRSCH DIVISION : LAKE HOSPITAL SYSTEM : LAKELAND COMMUNITY COLLEGE-INSTITUTE FOR ECONOMIC ADVANCEMENT : LAKELAND EMERGENCY ASSOCIATES, INC. : LAKEWOOD COUNTRY CLUB, INC. : LAMSON & SESSIONS : LANCER DISPERSIONS, INC. : LIBERTY AUTO GROUP : **LICATA & TOEREK** : LIGGETT-STASHOWER, INC. : **LINCOLN ELECTRIC HOLDINGS, INC.** : LINCOLN FINANCIAL ADVISORS : LNB BANCORP, INC. : LOCKHEED MARTIN : LORAIN COUNTY COMMUNITY COLLEGE : LUBE STOP, INC. : **THE LUBRIZOL CORP.** : THE LUTHERAN HOME : LUTHERAN METROPOLITAN MINISTRY : MAIN STREET GOURMET : MAJESTIC STEEL USA, INC. : MARCUS THOMAS LLC : MAROUS BROS. CONSTRUCTION, INC. : MARRIOTT CLEVELAND EAST : MCCARTHY, LEBIT, CRYSTAL & LIFFMAN CO., LPA : MCDONALD HOPKINS CO., LPA : MCLVAINE TRUCKING INTERNATIONAL, INC. : MCKINSEY & CO. : MCPC-COMPUTER PRODUCTS & CONSULTING : MEADEN & MOORE, LTD. : MEDICAL MUTUAL : **MEDICAL SERVICE COMPANIES** : MERITECH, INC. : METAL FABRICATING CORP. : METROHEALTH MEDICAL CENTER : MICELI DAIRY PRODUCTS CO. : MIDDOUGH CONSULTING, INC. : MIDWEST DIRECT MARKETING SERVICES : MID-WEST MATERIALS : MINUTE MEN STAFFING SERVICES : MOEN INC. : MONARCH ELECTRIC SERVICE CO. : MOORE STEPHENS APPLE : MORRISON PRODUCTS, INC. : MTD PRODUCTS, INC. : MUSICAL ARTS ASSOCIATION : MUSKINGUM COLLEGE : MUSTARD SEED MARKET & CAFE : **MWV PINNACLE MANAGEMENT CO.** : MYDATT : MYERS UNIVERSITY : **NACCO INDUSTRIES, INC.** : NASA GLENN RESEARCH CENTER : **NATIONAL CITY CORP.** : NETWORK PARKING COMPANY, LTD. : **NEUBAUER LAND MANAGEMENT COMPANY, INC.** : **NEW ERA BUILDERS** : NEW WORK CITY, INC. : NEWAY STAMPING & MANUFACTURING CO., INC. : NEWCOMERSTOWN PROGRESS CORPORATION : **NORDSON CORP.** : NORMANDY MANOR OF ROCKY RIVER : NORTEL NETWORKS, INC. : NORTHEAST OHIO REGIONAL SEWER DISTRICT : NORTHERN HASEROT : NOVA MACHINE PRODUCTS : OATEY COMPANY : OBERLIN FARMS DAIRYMENS, INC. : OFFICEMAX, INC. : OHIO ALUMINUM INDUSTRIES, INC. : OHIO CAT : OHIO REHABILITATION SERVICES COMMISSION : **OHIO SAVINGS BANK** : ORACLE CORPORATION : OWNERS MANAGEMENT CO. : **OZANNE CONSTRUCTION CO., INC.** : P.C. CAMPANA, INC. : PACKAGING SPECIALTIES, INC. : PARIS COMPANIES : PARK VIEW FEDERAL SAVINGS BANK : **PARKER HANNIFIN CORP.** : PARKWOOD CORPORATION : PARO SERVICES CORP. : PEEK'N PEAK RESORT & CONFERENCE CENTER : PER-SE : PHILIPS MEDICAL SYSTEMS : PICKEN'S PLASTICS, INC. : PIONEER TOOL & DIE : **PLAIN DEALER PUBLISHING CO.** : PLASTIC SUPPLIERS INC. : THE PLAYHOUSE SQUARE FOUNDATION : POLARIS CAREER CENTER : POLYONE CORP. : PORTER, WRIGHT, MORRIS & ARTHUR : PRESSCO TECHNOLOGY, INC. : PRICEWATERHOUSECOOPERS LLP : PROGRESSIVE PLASTICS : QUICKEN LOANS : RBC DAIN RAUSCHER, INC. : RCA RUBBER CO. : RECEIVABLE MANAGEMENT SERVICES : RECOVERY RESOURCES : REGIONAL REPS CORP. : RENAISSANCE CLEVELAND HOTEL : RESEARCH ASSOCIATES, INC. : RGH ENTERPRISES, INC. : THE RITZ-CARLTON, CLEVELAND : ROC LAKESIDE, INC. : ROCKWELL AUTOMATION/ALLEN-BRADLEY & RELIANCE : ROETZEL & ANDRESS : **RPM, INC.** : RSM MCGLADREY / HAUSSER & TAYLOR LLC : RUBBER ASSOCIATES : THE RUHLIN COMPANY : RUMPKS : RUSSELL PRODUCTS : RXI, DIVISION OF SILGAN PLASTICS : SAMMY'S : THE SCHLOSS PAVING CO. : SCRIP PHARMACY, INC. : SECURE ECO-SHRED : SERVISAIR : SHERATON AIRPORT HOTEL : **THE SHERWIN-WILLIAMS CO.** : **SHOREBANK** : SILGAN PLASTICS : SKY BANK : **SMITH BARNEY** : SMYTHE CRAMER CO. : SOFT-LITE WINDOWS : **SPERO-SMITH INVESTMENT ADVISORS, INC.** : **SPS PARTNERS LLC** : **SQUIRE, SANDERS & DEMPSEY L.L.P.** : ST. IVES INC. CLEVELAND : STAFFING SOLUTIONS ENTERPRISES : STEEL FORMING, INC. : **STERIS CORPORATION** : STRNISHA DEVELOPMENT ADVISORS : STRUKTOL CO. : SUMMIT RETIREMENT PLAN SERVICES : SUN NEWSPAPERS : **SWAGelok CO.** : SWIGER COIL SYSTEMS, INC. : T & J FRESH MEX, LTD. : TAMERAN, INC. : THE TAYLOR COMPANIES : TAZMANIAN FREIGHT FORWARDING INC. : TENABLE PROTECTIVE SERVICES INC : **THOMPSON HINE LLP** : THREE RIVERS HEALTHCARE : **TIME WARNER CABLE** : TODCO : **TRANSTAR FINANCIAL CORP.** : **TRIBUTE, INC.** : TUCKER, ELLIS & WEST, LLP : TURNER CONSTRUCTION CO. : U.S. SECURITIES C/O THE HYLANT GROUP : ULLMAN ELECTRIC : ULMER & BERNE LLP : UNITED WAY OF GREATER CLEVELAND : UNITEDHEALTHCARE : UNIVERSAL SCREW MACHINE CO. : UNIVERSITY CIRCLE, INC. : **UNIVERSITY HOSPITALS HEALTH SYSTEM** : UNIVERSITY OF PHOENIX CLEVELAND CAMPUS : US BANK : **VANTAGE POINT** : VARBROS CORPORATION : VISION SERVICE PLAN : VISITING NURSE ASSOCIATION HEALTHCARE PARTNERS OF OHIO : VOCATIONAL GUIDANCE SERVICES : VOSS INDUSTRIES : WALTER & HAVERFIELD LLP : WASHINGTON GROUP INTERNATIONAL, INC. : WATSON WYATT WORLDWIDE : WEEKLEY'S MAILING SERVICE, INC. : WELDED TUBES, INC. : WELTMAN, WEINBERG & REIS CO., L.P.A. : WENDY'S OF CHESTERLAND : WESSELL GENERATIONS, INC. : WESTLAKE HOSPITALITY, INC. : WESTLAKE REED LESKOSKY ARCHITECTS : WESTON HURD, L.L.P. : WESTSHORE PRIMARY CARE ASSOC., INC. : WEWS TELEVISION STATION : WIRE PRODUCTS COMPANY, INC. : WISECO PISTON CO. : WJW-FOX 8 : WKYC-TV 3 : WORKFLOWONE : WRIGHT TOOL CO. : WVIZ/PBS & WCPN IDEASTREAM : WYNDHAM CLEVELAND HOTEL AT PLAYHOUSE SQUARE : YMCA OF GREATER CLEVELAND : YOURS TRULY RESTAURANTS/HUDSON : ZAREMBA GROUP, LLC : ZIEGLER, METZGER & MILLER, L.L.P. : ZIN TECHNOLOGIES INC. : ZIRCOA, INC. **BOLD** : INDICATES 2007 BOARD MEMBERS